### County of San Mateo Department of Housing Community Development Committee (HCDC)

# SAN MATEO COUNTY FY24-25 ANNUAL ACTION PLAN / WINTER NOFA & EQUITY INNOVATION FUND NOFA PUBLIC HEARING

Thursday, February 29, 2024 1:00 PM – 3:00 PM

### Agenda

1:00 PM	1.	Monterra Announcement
1:05 PM	2.	Call to Order / Roll Call / Staff and HCDC Introductions
1:10 PM	3.	Public Comment (on items not on the Agenda)
1:15 PM	4.	Draft Sources, Uses and Funding Category Allocations
1:20 PM	5.	Public Hearing (Applicant speakers)
		* Capital Projects: New Affordable Housing Development Applications
		* Capital Projects: Rehabilitation, Public Facilities, & Minor Home Repair Program Applications  * Community Development Applications: Rapid Re-housing and Shelter Applications; Public Services, Fair Housing, & Economic Development Applications  * Equity Innovation Fund Applications
2:20 PM	6.	Other Public Comment
2:25 PM	7.	Close Public Hearing
2:30 PM	8.	Committee Vote
3:00 PM	9.	Announcements and adjourn



### Call to Order & Roll Call



### **Public Comment**

(items not on the agenda)

### FY24-25 WINTER & EQUITY INNOVATION FUND (EIF) NOFA Highlights

### **HIGHLIGHTS:**

- 41 applications received
  - 4 new applicants: Climate Resilient Communities, One Life Counseling Center, Friends for Youth, & City of East Palo Alto
- Available: ~\$6.6M
- Total Requested: ~\$15.5M
- Funding Gap: ~\$8.7M



### FY24-25 Funding Sources (excluding EIF\*\*)

SOURCES*	CDBG*	CDBG REHAB / Revolving Loan Fund (RLF)*	HOME*	Fed ESG*	PLHA*	State ESG*	TOTAL
Projected Entitlement Grant*	2,449,879	-	1,497,141	228,547	243,469	\$161,147	\$4,580,183
Projected New Program Income FY23-24	953,556	81,369	442,041	-	-	-	\$1,476,967
Program Income Reconciliation	311,879	4,343	29,439	-	-	-	\$345,661
TOTAL NEW SOURCES: ENTITLEMENT & PROGRAM INCOME	\$3,715,315	\$85,712	\$1,968,621	\$228,547	\$243,469	\$161,147	\$6,402,812
Program Administration Cost	\$743,063	\$17,142	\$196,862	\$17,141	-	\$4,315	\$978,523
Direct Program Delivery Cost	-	\$35,000	-	-	-	-	\$35,000
TOTAL NEW SOURCES AFTER PROGRAM ADMIN AND DIRECT PROGRAM DELIVERY COSTS	\$2,972,252	\$33,569	\$1,771,759	\$211,405	\$243,469	\$156,832	\$5,389,288
Other Programmable Funds:							
Returned funds	\$95,502	-	-	-	-	-	\$95,502
Unallocated funds from prior years	\$1,015,006	-	\$172,487	-	-	-	\$1,187,494
*Note: Additional money has been adde	ed to this NOF	A from past clos	ed and unalloc	ated program	s/projects.		
TOTAL SOURCES FOR NOFA (except deducting Section 108 loan from CDBG)	\$4,082,761	\$33,569	\$1,944,247	\$211,405	\$243,469	\$156,832	\$6,672,285
Section 108 Loan Payment (2024-25)	\$505,899						
TOTAL SOURCES FOR NOFA	\$3,576,861	\$33,569	\$1,944,247	\$211,405	\$243,469	\$156,832	\$6,166,385

<sup>\*</sup> FY24-25 funding allocations, and addition of unallocated funds, still pending so the amounts available may differ by +/- 20%



<sup>\*</sup> PLHA funding is dependent on an approved Housing Element plan

<sup>\*\*</sup>EIF = Equity Innovation Fund NOFA, Measure K funded

### **DOH's Funding Recommendation Considerations**

- Prioritize CDBG funding for projects that are not eligible and/or not competitive for Affordable Housing Fund (AHF) funding
  - Allocate maximum allowed for public service projects, then allocate funding to minor home repair projects, public facilities projects, and small affordable housing rehab projects.
- "Readiness" is a critical factor:
  - Prioritize highly-ranked development projects that are able to rapidly spend CDBG funds (e.g., have received HUD authority to use grant funding - AUGF)
  - Prioritize development projects that are most likely, with the fewest barriers, to apply tax credits in early 2024 and receive tax credit allocations.
- Invest 50% of the County's annual PLHA allocation to projects serving persons experiencing or at risk
  of homelessness
- Collaborate with the Department of Housing's Equity Committee on the review of the Equity Innovation Fund applications

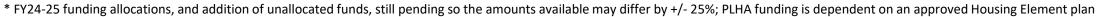


### Sources, Project Applications & Staff Recommendations for FY24-25

#### FY2024-2025 Sources\* and Proposed Uses of Funding

Total Estimated Sources vs. Proposed Uses ~\$6.6M vs. \$15.5M







### **Public Hearing**

FY24-25 Annual Action Plan

State PLHA/ESG Funding Commitments

Equity Innovation Fund Awards

# New Affordable Housing Development Projects

### Public Hearing: New Housing Development Applications

### **Virtual**:

- 1. LINC Housing Development: Hill Street
- 2. Eden Housing: 851 Weeks Street

### **In-Person**:

- 1. Alta Housing: 2809 El Camino Real
- 2. Novin Housing Corp.: 3051 Edison Way



### **FY2024-2025 New Affordable Housing Projects**

Linc - Hill St.



Alta – 2809 El Camino



Eden - 851 Weeks St



Novin – 3051 Edison



Belmont	North Fair Oaks	East Palo Alto	North Fair Oaks
37 units – 18 disabilities	51 units for seniors	79 units for seniors	70 units – 36 IDD/PSH
30-80% AMI	20-50% AMI	35-60% AMI	30-60% AMI
Request: \$2M	Request: \$4M	Request: \$2M	Request: \$2M
AHF 6, 7: \$1.9M, 18 PBVs	AHF 10: \$0.4M	New project	AHF 10, 11: \$0
Tax Credit Application: Feb. 2024	Tax Credit Application: 2 <sup>nd</sup> Round of 2024	Tax Credit Application: February 2025	Tax Credit Application: 2025
Ability to meet timely use of funds.	Ability to meet timely use of funds.	Limited ability to meet timely use of funds	Limited ability to meet timely use of funds
Use of funds: Hard & Soft Costs	Use of funds: Acquisition	Use of funds: Hard Cost	Use of funds: Acquisition
Recommended for ~\$2M in HOME funding	Recommendation of ~\$1.8M in CDBG funding to be confirmed	Not recommended for funding	Not recommended for funding



# Rehabilitation, Public Facilities & Minor Home Repair Projects

### Public Hearing: Rehabilitation Applications

### Virtual:

1. Coastside Associates (MidPen): Laureola Oaks

### **In-Person**:

- 1. City of Foster City: Low Income Homeowner Rehab Program
- 2. City of Foster City: Existing Unit Rehab Project



### FY2024-2025 Affordable Housing Rehab Projects



# Laureola Oaks Coastside Associates (MidPen)

- Replace aging windows to provide safe and sustainable housing for 16 low-Income families.
   Building constructed in 1994; reserves <\$35K; City contributed \$30K; energy efficiency programs explored
- \$270,427 (89% total cost)
- Recommend: Yes

### FOSTER CITY CALIFORNIA

# Existing Unit Rehab Project City of Foster City

- Rehabilitate 2 Cityowned homes to prepare them for supportive housing
- \$198,820 (74% total cost)
- Condition: firmer plan for supportive services
- Recommend: Yes

### FOSTER CITY CALIFORNIA

# Homeowner Rehab Loan Prog. City of Foster City

- Provide low-interest, long-term loans (6 up to \$75K) and small grants (12 @ \$2.5K) for home repairs that will enable lower-income homeowners to remain in their homes and bring them up to a safe condition.
- \$335,000 (75% total cost)
- Recommend\*: No. Minor home repair component -Refer to newly-funded providers in this NOFA cycle.

\*County closed its own homeowner rehab loan program more than a decade ago due to the exorbitant costs of bringing homes up to code. These costs have not decreased. County/HCDC in agreement that, at present, federal funds will not be used to support these types of programs. Decision not a reflection of the quality of the application.



### Public Hearing: Public Facilities

### **Virtual**:

1. Project WeHOPE: Shelter Upgrades

### **In-Person**:

- 1. Rebuilding Together: National Rebuilding Day Community Facilities
- 2. Mercy Housing California: Middlefield Childcare Center
- 3. Mental Health Association: Spring Street Fire Alarm



### FY2024-2025 Public Facilities Applications

#### Mental Health Association: Spring Street Fire Alarm System

- <u>Scope</u>: Fire alarm for their Spring Street shelter
- <u>Cost</u>: \$96,000 (100% of total cost)

#### • Any issues:

- Did not submit evidence of three bids.
- MHA did reach out to several companies but did not include prevailing wage requirement.
- \$95K quote could be higher due to prevailing wage.
- Recommend: Yes, with conditions (e.g., provide three bids; adhere to federal labor standards; MHA to fund a portion of the cost.

### Mercy Housing California: Middlefield Childcare Center

- <u>Scope</u>: Build out a childcare center for 40 infant/toddlers. Service provider: Peninsula Family Services
- <u>Cost</u>: \$500,000 (7% of total cost)
- Any issues:
  - Funds for tenant improvements include ineligible CDBG expenses (i.e., furnishing, landscaping)
  - Concerns regarding feasibility of project timeline: Construction is to start 08/2024 but architectural drawings are not completed.
- Timing could be an issues because of County timeliness performance.
- <u>Recommend</u>: No. Great project & need for infant/toddler classrooms but cannot recommend funding due to concerns on construction timing and eligible items to be paid with CDBG funds.

## Rebuilding Together: National Rebuilding Day – Community Facilities-2x annually

- Scope: Volunteer-driven community facility rehabilitation and repair program. Will assist with health/safety repairs for 5 facilities.
- <u>Cost</u>: \$74,949 (29.5% of total cost)
- **Any issues**: None
- **Recommend**: Yes

### **Project WeHope: Shelter Upgrades**

- <u>Scope</u>: 8 commercial washers and dryers and an updated laundry room
- <u>Cost</u>: \$150,000 (93% of total cost)
- Any issues: Doing laundry is a critical life skill and clean clothes equate to dignity.
- Recommend: Yes



### Public Hearing: Minor Home Repair

### Virtual:

- 1. Center for Independence of Individuals with Disabilities: Housing Accessibility Modifications
- 2. Climate Resilient Communities: Resilient Homes Minor Home Repair Program
- 3. Senior Coastsiders: Coastside Minor Home Repair

### **In-Person**:

- 1. Rebuilding Together: Safe at Home
- 2. Rebuilding Together: National Rebuilding Day Home Rehab



### FY2024-2025 Minor Home Repair Applications

**Housing Accessibility Modifications (HAM)** 



26 Households

Individuals with disabilities (19.8% of all County residents)

\$60,000

Recommend full funding

**Resilient Homes Minor Home Repair Program** 



15 Households

Goal: reduce utility costs

\$61,281

Recommend \$60K in funding

Safe at Home



30 Households

Allow low-income seniors to remain at home; prevent falls

\$348,535

Recommend full funding with conditions (e.g., 1 year pilot test; tiered max cost per HH, environmental review, timeliness of reporting)

**National Rebuilding** Day – Home Rehab



8 Households

Help low-income neighbors live in "Healthy Homes"

\$118,514

**Coastside Minor Home Repair** 



**40 Households** 

Homes of low-inc. seniors and adults with disabilities are safer and more accessible

\$70,290

Recommend full funding

Total cost/HH

\$2,308 per HH

\$4,085 per HH

\$11,518 per HH

\$14,814 per HH

\$1,757 per HH



# Community Development Projects

### **Public Hearing:** Community Development Applications

#### Virtual:

- 1. CALL Primrose: CALL Community Pantry
- 2. Coastside Adult Day Health Center: Aging in Place
- 3. Legal Aid Society of San Mateo County: Homesavers
- 4. LifeMoves: Shelter Ops Haven, Rapid Re-housing, First Step, Coast House
- 5. StarVista: Daybreak
- 6. Project Sentinel: Fair Housing

#### **In-Person**:

- 1. Bay Area Legal Aid: Domestic Violence Legal Safety Net Project
- 2. El Concilio: El Concilio of San Mateo County Emergency Services Partnership
- 3. Friends for Youth: Friends for Youth Mentoring Services
- 4. Peninsula Volunteers, Inc.: Meals on Wheels
- 5. Samaritan House: Housing Location, Core Services, & Safe Harbor Shelter
- 6. CORA: Safe House



<sup>\*</sup>Representatives from the Renaissance Entrepreneurship Center were unable to attend

## FY2024-2025 Legal, Fair Housing, & Micro-Enterprise & Economic Development Applications

Bay Area Legal Aid: Domestic Violence Legal Safety Net Project

- Scope: Provides free, multi-lingual legal assistance to lowincome survivors of domestic violence, sexual assault, and trafficking.
- <u>Cost</u>: \$36,316 (4% of total cost)
- Any issues: None

### Legal Aid Society of San Mateo County: Homesavers

- Scope: Legal assistance to elderly persons and severely disabled adults threatened with losing their homes or living in substandard conditions with the goals of keeping them in their homes;
- <u>Cost</u>: \$25,000 (2% of total cost)
- Any issues: low percentage of committed vs. total program funding

### Project Sentinel: Fair Housing

- Scope:
  Comprehensive fair housing services: proactive community outreach and education to home seekers. Reactive complaint investigations seeking remedies for victims of housing discrimination.
- <u>Cost</u>: \$34,624 (4% of total cost)
- Any issues: None

# Renaissance Entrepreneurship Ctr.: Creating Econ. Opp. for Low-Income Workers

- Scope: Customized small business training, including 1:1 consulting and access to resources, networks and capital
- <u>Cost</u>: \$45,000 (26% of total cost)
- Any issues: None

### All projects recommended for full funding



### FY2024-2025 Shelter Operations Support Projects

CORA - Safe House

<u>Cost</u>: \$49,999 (30% of

total cost)

**Scope**: Operational support for Safe Houses

**Population**: Survivors of

domestic violence

**Any issues**: None

LifeMoves – Haven

<u>Cost</u>: \$84,065 (6% of

total cost)

Any issues:

served

Unduplicated clients

LifeMoves – Coast

<u>Cost</u>: \$132,587 (6% of

total cost)

Any issue:

Unduplicated clients served, completion of operational funding

LIfeMoves – First Step

<u>Cost</u>: \$116,000 (5% of

total cost)

Any issues:

**Unduplicated clients** 

served

### All projects recommended for full funding

Samaritan House – Safe Harbor

**Cost**: \$33,000 (1% of

total cost)

Any issues: None

Samaritan House- Housing Location

<u>Cost</u>: 80,000 (3% of total cost)

Any issues: None

StarVista -Daybreak <u>Cost</u>: \$35,021 (4% of

total cost)

**Population**:

Transitional aged youth

Any issues: None

LifeMoves – ipid Re-housin

Cost: \$157,053 (12% of

total cost)

**Scope**: Rehouse

persons experiencing

homelessness

**Any issues**: None

### FY2024-2025 Other Public Service Projects



Meals of Peninsula Volunteers Wheels Home

- Delivered meals for older adults/ adults living with a disability
- \$25,000
- Issues: None



• CALL **CALL Primrose Communit** v Pantry

- Drop-in grocery pantry: free groceries for lowincome individuals. families and seniors
- \$25,000
- Issues: None



**Soastside Adult Day Health Center** 

Aging in Place

- Provide health care to frail. elderly, and disabled individuals in a day environment. helping them remain as healthy, active, and independent as possible.
- \$25,000
- Issues: None



Concilio of San Mateo County

• Emergency Services **Program** 

- Trusted bi-lingual / bi-cultural case workers deliver culturally, linguistically and literacy competent support service (e.g., assistance with Cal-Fresh, Medi-CAL, LIHEAP, and PG&E discount program signups; referrals to core service)
- \$34,000
- Issues: Delays in reporting / invoicing



**Friends for Youth** 

 Mentorina Services

- Mentoring and holistic services for underserved youth who require resiliencybuilding skills
- \$30,000
- Issues: Financial projection concerns, but recommended



• CORE services **Program** 

- Provides safety-net services such as food, clothing, shelter & healthcare to lowincome residents.
- \$55,000
- Issues: None

All projects recommended for full funding



# **Equity Innovation Fund Projects**

### **Public Hearing:** Equity Innovation Fund Applications

### **Virtual**:

- City of East Palo Alto: Affordable Housing Preservation Program Guidelines & Community Engagement
- 2. One Life Counseling Center: Bridging Gaps & Building Futures: Advancing Equity in the Mental Health Workforce
- 3. Community Legal Services in East Palo Alto: Legal Services for Equitable Housing

### **In-Person**:

- 1. LifeMoves: Credit & Debt Counseling & Support
- 2. Mental Health Association: Housing Voucher Navigation Program



### **Equity Innovation Fund Intent**

### **Summary**:

The Equity Innovation Fund (EIF) was established to inspire applicants to explore solutions to housing and community development issues that are outside of traditional programs and projects and have the potential to create new opportunities to address community needs in innovative ways.

This is to foster approaches that integrate greater equity into meeting the needs of the most vulnerable and diverse populations in San Mateo County.



### FY2024-2025 Equity Innovation Fund Returning Projects

Community Legal Services in East Palo Alto: Legal Services for Equitable, Healthy Housing	Legal Aid Society of San Mateo County: Eviction Defense Services and Tenant Education	Life Moves: Credit and Debt Counseling and Support	Mental Health Association: Housing Voucher Navigation Program
45 Individuals	117 Individuals	130 Individuals	75 Individuals
Case management & housing legal services: pre-eviction & eviction proceedings, illegal rent increases, discrimination  Use of funds: staff salaries and equipment to conduct work.  Exceeded primary goal by 161%. Intakes remain very high; have hired more staff and increased efforts for probono work.	Direct legal services, outreach, and education to tenants subject to disinvestment in San Mateo County.  Use of funds: supplement staff salaries.  Exceeded primary goal by 200%. Increasing housing staff and pro bono volunteer recruitment efforts to help support high demand.	Credit and debt workshops and financial assistance for homeless individuals within their shelters.  Use of funds: staff salaries and incentives for participating clients.  30% participants became stably housed. Learning: use credit repair as a vehicle to build foundational digital literacy skills	Prepare chronically homeless individuals, referred via CES, to navigate the intricacies of housing opportunities.  Use of funds: staff salaries and equipment costs.  Exceeded all goals in pilot test, discovered higher rates of client contact required and is now included
\$99,890	\$100,000	\$99,868	\$96,300



### FY2024-2025 Equity Innovation Fund New Projects

City of East Palo Alto: Affordable Housing Preservation

- Program Guidelines and Community Engagement

One Life Counseling Center: Bridging Gaps & Building Futures: Advancing Equity in Mental Health Workforce

#### 60 individuals

Assist in the development of a program to support physical rehabilitation & preservation of affordable housing stock to prevent displacement of vulnerable communities and add an innovative tool to increase the number of affordable units in the housing stock.

Use of Funds: 40% to develop program guidelines and draft the NOFA, 30% to build the municipal fund, 15% to build out admin. infrastructure (e.g., legal services), and 15% for community engagement to support the \$2.1M acquisition/rehabilitation preservation fund.

#### 5 Individuals

The proposed innovative, affordable housing initiative for subsidized housing aims to alleviate financial strains on prelicensed therapists in San Mateo County, fostering a more diverse, resilient, and accessible mental health workforce to address the critical shortage of clinicians and enhance overall community well-being.

**Use of Funds:** supplement housing assistance for selected pre-licensed therapists to ensure stability with their housing and allowing them to concentrate on their clinical work and professional development.

\$100,000

\$60,000

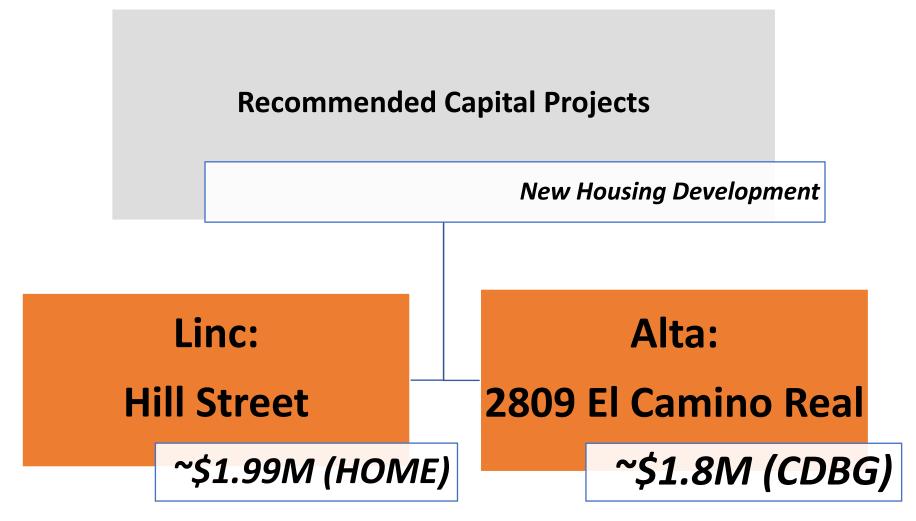
#### All EIF projects recommended for full funding



### Other Public Comment

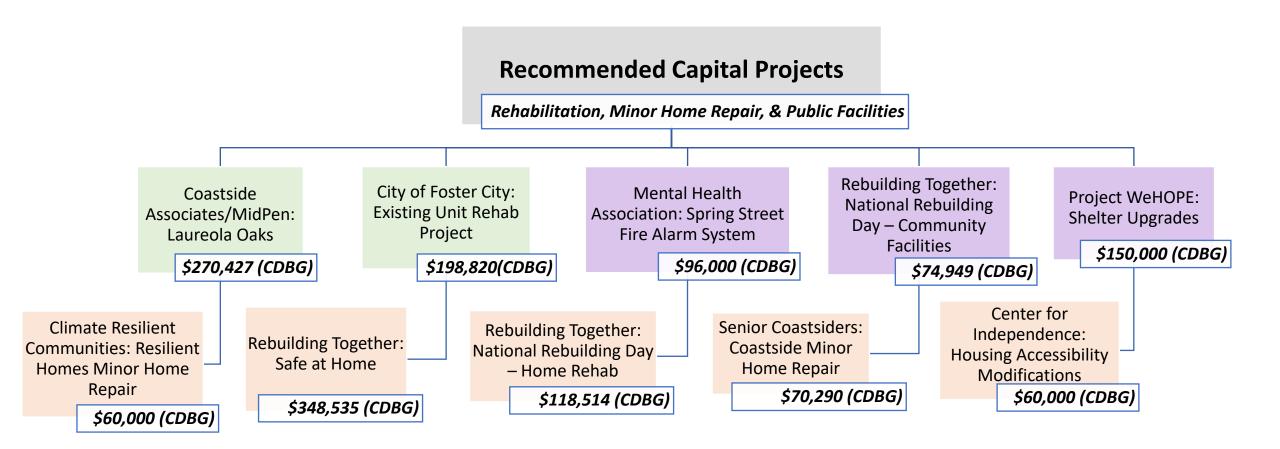
# Projects Recommended for Funding Recap

### **Projects Recommended for Funding**



Note: All activities being funded benefit & support lower income persons. None of these projects directly result in displacement of lower income persons.

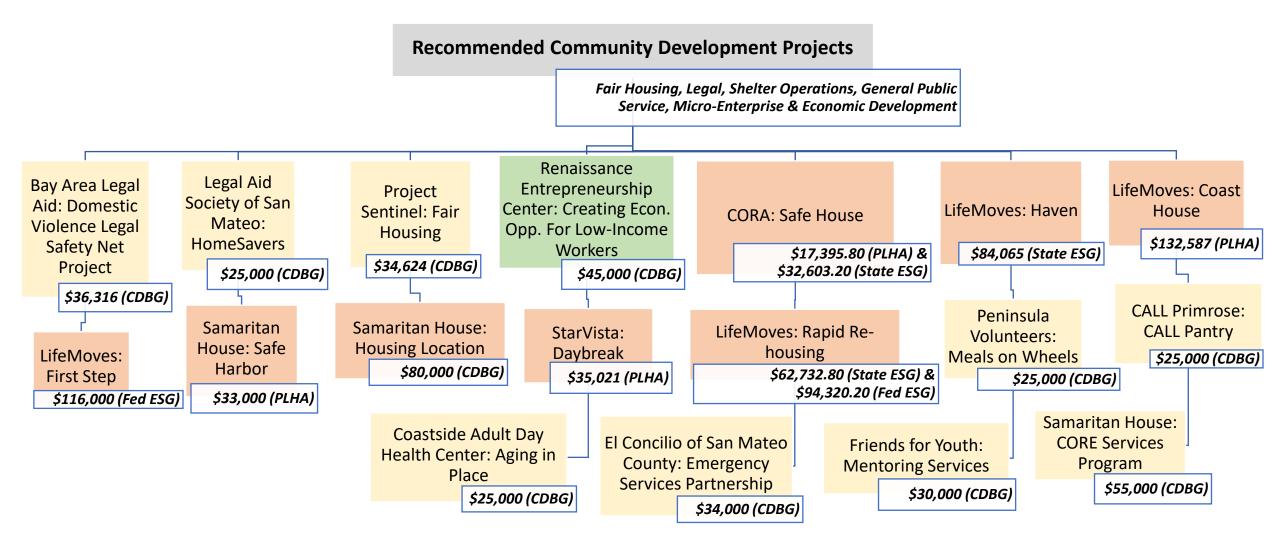
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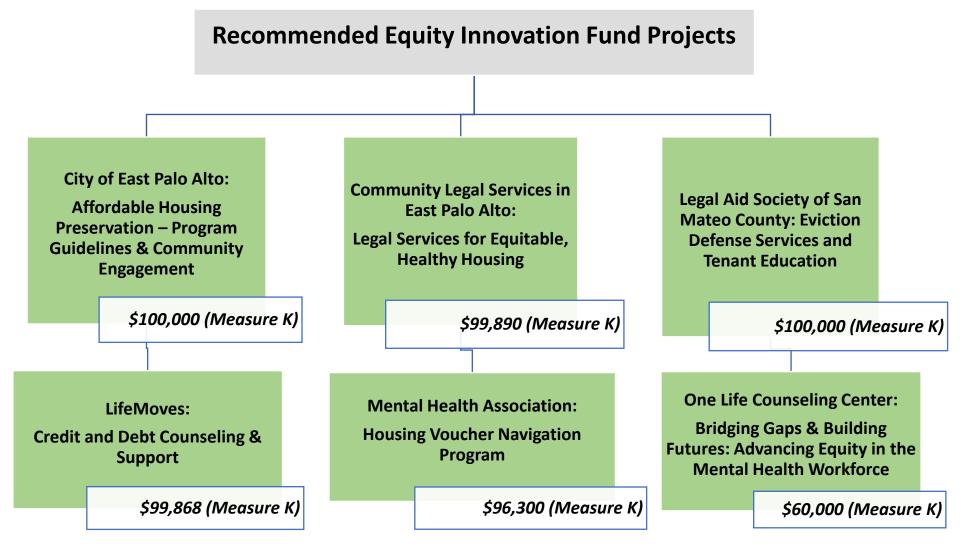
### **Projects Recommended for Funding**



Note: All activities being funded benefit & support lower income persons. None of these projects directly result in displacement of lower income persons.



### **Projects Recommended for Funding\***



\*an additional \$11K to be distributed across the projects based on need/impact



### Projects <u>not</u> recommended for funding

Applicant	Project	Amount Requested
Eden Housing	851 Weeks Street Apartments	\$2M
Novin Development Corporation	3051 Edison Way	\$2M
City of Foster City	Homeowner Rehab Loan Program	\$335,000
Mercy Housing	Middlefield Childcare Center	\$500,000



### **HCDC Vote**

### Help us secure experienced new staff!

### Housing and Community Development Specialist III (Open and Promotional)

Salary(i) \$108,846.40 - \$136,094.40 Location (i) County of San Mateo, CA

Annually

Job Type Regular

R003P Job Number

Department Department of Housing **Opening Date** 02/27/2024

Closing Date

3/12/2024 11

DESCRI

Description

The **Department of Housin** households earning a varie

The HCD Specialist's programmatic support duties may include, but are not limited to:

- Facilitating affordable housing developments, including preparing contract documents, monitoring the progress of funding recipients from predevelopment through construction completion, and representing the Department in construction and permanent loan closings
- Negotiating contract terms with outside vendors, consultants or organizations and monitoring and evaluating fiscal and legal liability of same.
- Providing support and oversight to planning and developing large scale housing projects sponsored or co-sponsored by the San Mateo County, such as projects funded by the state's Homekey program.
- Supporting the Department's applications for funding to state and other funding providers.



### **Next Steps:**

Recommendations for Federal Funding (Annual Action Plan) to be shared for Public Comment.

Board of Supervisors to vote on all funding recommendations on/around April 23, 2024

